

VACCINE PROCUREMENT
Practitioners Network (VPPN)

LESSONS LEARNT SERIES How to better tie in planning, forecasting and budgeting within the procurement timeline?

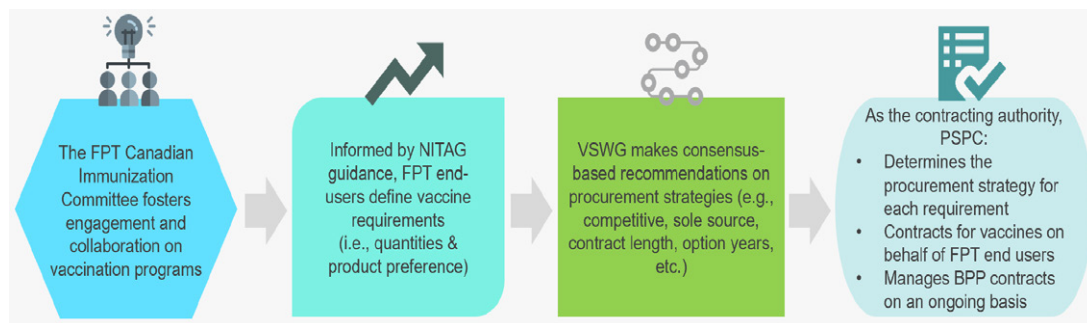
Canada's Bulk Purchasing Programme ensures coordination between planning, forecasting and budgeting

Initiated in 1974 as a result of vaccine supply constraints, Canada's Bulk Purchasing Programme (BPP) guarantees good coordination between the different stakeholders involved in the National Immunisation Strategy, namely:

- **Public Health Agency of Canada:** Responsible for programmatic oversight and collaboration with all the Provinces and Territories (PTs); also acts as a technical authority for any federal vaccine reserves in case of emergencies.
- **Public Services and Procurement Canada (PSPC):** Develops procurement strategies that reflect PTs requirements; implements PSPC-PTs Memorandums of Understanding where financial arrangements and timelines are defined.
- **Provinces and Territories:** Responsible for their immunisation programmes, including planning, forecasting, budgeting.

Early NITAG guidance is critical for the timelines of the vaccine procurement process in Canada

- The process relies on coordination between Federal/Provincial/Territorial (FPT) stakeholders.
- For decision-making on programmatic changes, PTs need NITAG guidance 2-12 months in advance to secure the budget.
- The Vaccine Supply Working Group (VSWG) makes recommendations, but provinces can opt out of certain procurements.
- PSPC ensures that vaccine quantities flexibility is included in contracts and works amongst PTs to balance the needs.



Funding decisions need to happen on average 5 months prior to the upcoming fiscal year

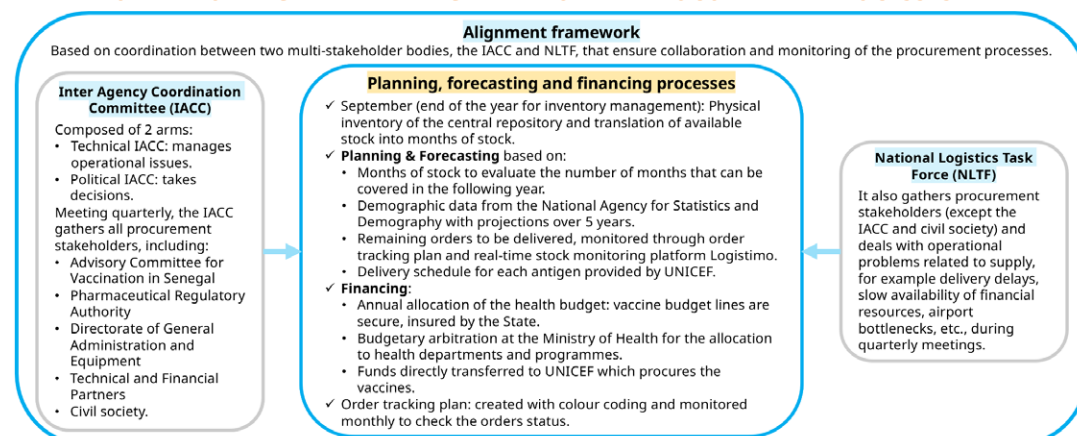
Most PTs don't have ongoing confirmed budget that they can rely on from year to year; instead **budgets for routine vaccination programmes are renewed annually**. PSPC puts in place firm year contracts, with option years that aim to provide stability of prices and incentives for discounts.

For programme implementation and **funding decision-making process**, PTs have to go through a **comprehensive number of steps** before they can confirm their forecasts and budgets, and then proceed with the procurement. Delays in budget confirmation impacts demand quantification and commitments.

The **general schedule for contracts** starts in August with proposing the procurement strategy, so that the contracts are in place by December. Suppliers indeed need at least 6 months between contract award and delivery and Canada's main programmes are Fall-focused, meaning that deliveries need to start in September.

Two multi-stakeholder bodies to keep an overview of the procurement processes in Senegal

FRAMEWORK ALLOWING A BETTER ALIGNMENT OF THE PROCUREMENT PROCESSES

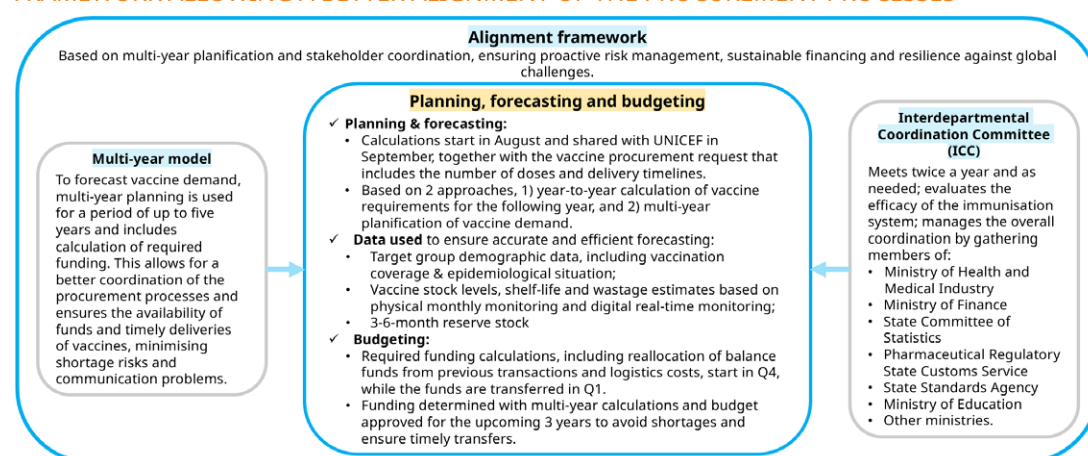


PROCUREMENT CHALLENGES & MITIGATION STRATEGIES

CHALLENGES	STRATEGIES
Availability of the vaccine on global markets/ Supply tension	Orders segmentation or switch
Delays in allocating funds	Establishment of a network of parliamentarians for vaccination, which advocates for a substantial budget line for the Ministry of Health
Availability of funds	Lobbying with the Ministry of Finance to expedite the budget that is intended for vaccines
Inventory visibility at all levels	Digitalisation of inventory management through Logistimo, which ensures visibility of stocks at all levels of the country's supply chain

Multi-year planning for a better coordination of the procurement processes in Turkmenistan

FRAMEWORK ALLOWING A BETTER ALIGNMENT OF THE PROCUREMENT PROCESSES



PROCUREMENT CHALLENGES & MITIGATION STRATEGIES

CHALLENGES	STRATEGIES
Delays in budget allocation	Use of balance funds from previous transactions & distribution of funds based on the timing of purchases and logistics
Alignment of performance and delivery expectations with the budgeting cycle	Planning based on UNICEF cost estimates and forecast reviews, as they provide approximate timelines for processing deliveries and other relevant product information that are useful for projections

Additional resources

Strategic Vaccine Procurement Series

WEBINAR 1 – How to better tie in planning, forecasting and budgeting within the procurement timeline? [Recording](#) / [Presentation EN, FR, RU](#)

Q&A SERIES

Strategic Vaccine Procurement - Discussion with Senegal and Turkmenistan [EN](#)