

Vaccine Procurement Practitioners Exchange Forum



Session Title:

New Vaccines

Convenor:

Collective

Participants:

Suchada Jiamsiri – THAILAND, Somruethai Supungul – THAILAND, Pedro GOMES – UNICEF CAPE VERDE, Angela Silvestre - CAPE VERDE, Petrina Valentin - SEYCHELLES, Claude Julienne - SEYCHELLES, Carla Orozco – UNICEF PHILIPPINES, Abderrahim Tanouti - MOROCCO, Sonia Freitas – UNICEF SD, Hans Christiansen – UNICEF SD, Daniel Rodriguez – PAHO, Philip Kalpaxis – UNICEF SD

Summary of discussions:

CAPE VERDE – wondering on UNICEF plans regarding new vaccines – high prices making it difficult to budget for new vaccines

Dramatic prices differences reported among countries

Small countries facing common leverage of little leverage on negotiations due to little volume

Thailand reported not being able to implement programmes nation-wide due to affordability, has explored without much success for more favourable negotiation conditions

Countries with little leverage due to little volume

PAHO procures for 17 countries on Latin Africa

UNICEF aware that local agents interfere with prices with great impact in different countries – agents represent but operate independently of the manufacturer to a great extent

Rotavirus is a monopoly and is a market with some important barriers to new suppliers – future outcome with potential new suppliers from India

Seychelles indicated a need for prudence regarding relationship with suppliers and avoiding closing doors as UNICEF prices sometimes not competitive